



ERG SPONSORS GROUP COACHING AND Q&A

DTCC
EXECUTIVE *bound*



DR. GINNY A. BARO

Transformational Speaker

Leadership Coach

Career Strategist

#1 Bestselling Author

Top 100 Global Thought Leader

External Leadership Coach for the McKinsey &
Company Hispanic / Latino Leadership Program



OUR JOURNEY TODAY

Coaching and mentoring
co-chairs & future leaders

Understanding existing
challenges and potential
solutions

Learning from each other!



“

WHEN YOU
GET, GIVE.
WHEN YOU
LEARN, TEACH.

MAYA ANGELOU



**WHAT HAVE YOU FOUND MOST
REWARDING ABOUT BEING A
SPONSOR?**

Share in the chat

SPONSORS CONTRIBUTE TO CO-CHAIRS



GAIN FASTER ADVANCEMENT
TO HIGHER CAREER LEVELS



CULTIVATE RELATIONSHIPS &
GAIN BUSINESS KNOWLEDGE



DEVELOP SPECIFIC
LEADERSHIP SKILLS

COACHING SKILLS ESSENTIALS

Be fully present.

Seek first to understand by listening on all levels - expose the “transformational agenda.”

Ask “What” or “How” questions.

Avoid “Why” questions unless looking for “meaning”

Provide direct feedback.

Surface a “Call to action.”



SPONSORS BEST PRACTICES

Nurture the relationship.

Use your reputation & credibility to advocate and produce opportunities.

Publicly endorse qualifications and take risks on their behalf.

Champion the next promotion or development opportunity.

Provide visibility and exposure, using personal influence.



CHALLENGES

What are the top challenges
as a sponsor?

Let's share!



WHAT ARE POTENTIAL SOLUTIONS?

LET'S COACH!





ACKNOWLEDGMENTS!

We are committed to develop future leaders for the health and growth of talent and the organization.

OUR JOURNEY!

- ✓ MENTORING AND COACHING CO-CHAIRS & FUTURE LEADERS
- ✓ UNDERSTANDING EXISTING CHALLENGES AND POTENTIAL SOLUTIONS
- ✓ LEARNING FROM EACH OTHER!



CALL TO ACTION

Visit your private resources page and leverage **valuable resources**.

Apply the best practices to execute with a growth mindset.

Support each other and enjoy the journey!

 www.ExecutiveBound.com/dtcc24



WHAT OTHER QUESTIONS DO YOU HAVE?



“I’VE LEARNED THAT PEOPLE WILL FORGET WHAT YOU SAID, PEOPLE WILL FORGET WHAT YOU DID, BUT PEOPLE WILL NEVER FORGET HOW YOU MADE THEM FEEL.”

MAYA ANGELOU





**THANK YOU!
LET'S CONNECT**

Dr. Ginny A. Baro

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ABOUT DR. GINNY A. BARO



Dr. Ginny A. Baro, Ph.D., MBA, MS, CPC, CEO at ExecutiveBound.com, immigrated to the U.S. at age 14 with nothing more than a dream. Named a Top 100 Global Thought Leader, today, she is an award-winning transformational speaker, leadership coach, career strategist, and author who has transformed the lives of thousands of leaders and executives around the world. With over 25 years of experience in financial services and technology, Dr. Baro brings a wealth of knowledge and expertise to her coaching, consulting, books, and speaking engagements.

Dr. Baro's expertise in leadership development has been recognized by Fortune 500 companies and partners, including McKinsey & Company, Verizon, Merck, Pfizer, and WIFM, where she has been invited to speak numerous times on the topic of leadership. She has been featured on Univision, ABC, NBC, Yahoo Finance, New York Business Journal, and Latinas in Business Magazine, among others.

She is the author of two #1 best-selling books: [Fearless Women at Work: Five Powerful Strategies to Thrive in Your Career and Life!](#) and [Healing Leadership: How to Lead, Love, and Thrive in Business and Life](#). Her books have been praised for their practical advice and actionable strategies, which have helped readers advance in their careers.

Her expertise, passion, and commitment to helping leaders and women make her an invaluable resource to any organization looking to unlock the full potential of their talent and achieve success in their business. To learn more, please visit ExecutiveBound.com.

FEATURED IN



A SAMPLE OF OUR PARTNERS & CLIENTS:



We provide a proven **“Gold Standard”** in leadership development, delivering results since 2017 for our partners and talented female leaders in Fortune 500 companies, financial services, STEM fields, and other challenging careers.