#### ESTABLISH YOUR LEADERSHIP VISION AND EXECUTE YOUR '24 PLAN

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#### **MY STORY THEN...**

**CEO & Founder** of Fearless Women @Work and ExecutiveBound<sup>®</sup>

**Creator** of the C.A.R.E.S. Leadership Success System<sup>™</sup>

Lead Executive Coach of The Fearless Leadership Mastermind<sup>™</sup>

But it wasn't always this way...



#### AND NOW...



AWARD-WINNING SPEAKER & LEADERSHIP COACH

**#1 BESTSELLING AUTHOR** 

NAMED TOP 100 GLOBAL THOUGHT LEADERS

McKinsey&Company

EXTERNAL LEADERSHIP COACH FOR THE HISPANIC/LATINO EXECUTIVE PROGRAM

# OUR JOURNEY: ESTABLISH YOUR LEADERSHIP VISION AND EXECUTE YOUR '24 PLAN

**Tap into** your head and heart as a leader

**Understand** your strengths, opportunities, and threats

Execute your 12-month action plan

Learn from each other!



#### **OVERVIEW**

#### **Overview:**

Identify a clear direction to grow as a leader in '24

Find the meaning in your '24 goals

Understand what it will take to accomplish them

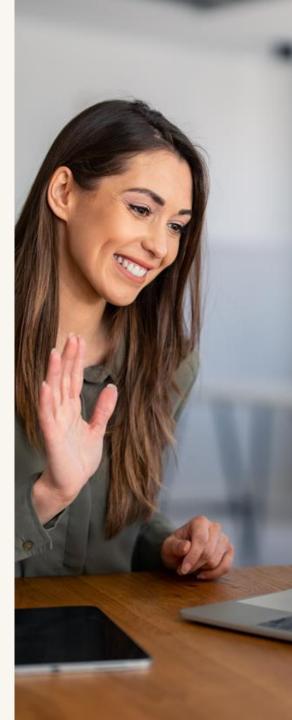


## **KEY BENEFITS**

#### Establish Your Leadership Vision and Execute Your '24 Plan

Save time! Focus on goals aligned with your vision Boost your confidence & remove self-doubt Position yourself for opportunities Be more decisive, say both "Yes!" and "No!" Advocate for yourself Influence and collaborate with your network See the "big picture" of your life and enjoy it!

What else?

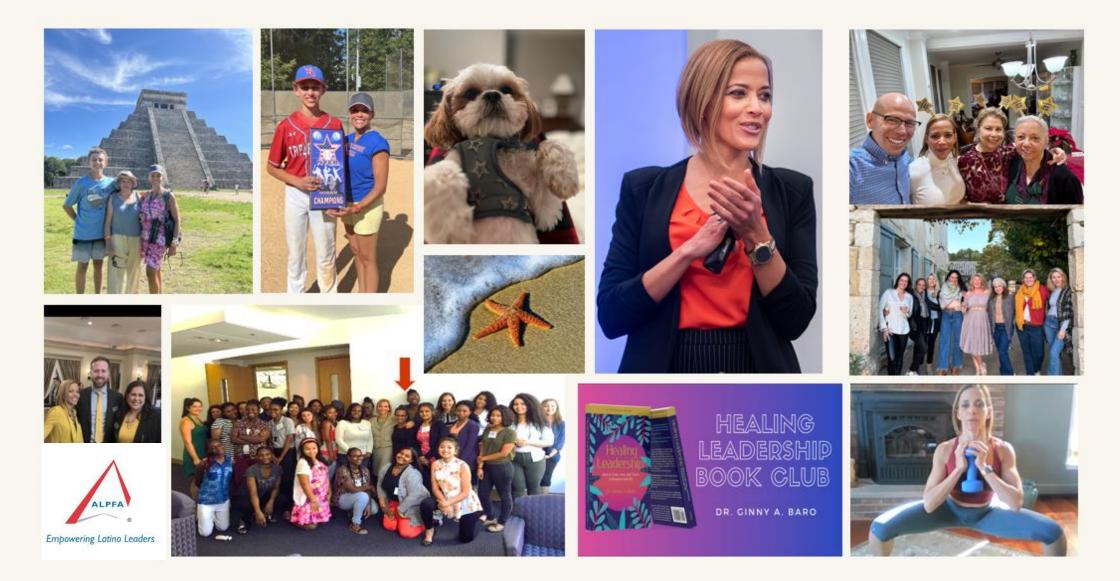


#### ESTABLISH YOUR LEADERSHIP VISION AND EXECUTE YOUR '24 PLAN

**#1 TAP INTO YOUR HEAD AND HEART AS A LEADER** 



#### **MY COMPELLING VISION**



#### AS YOU REFLECT ON YOUR LEADERSHIP CAREER...

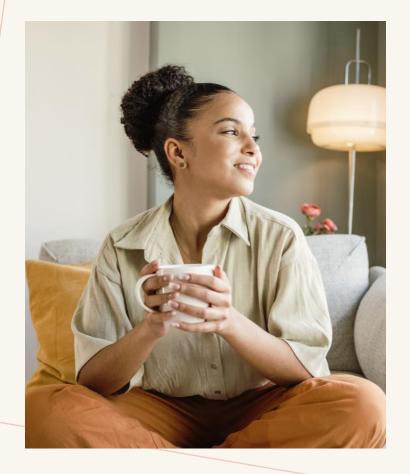


WHAT ARE YOUR PERSONAL VALUES?

WHAT DO YOU WANT YOUR LIFE/CAREER TO BE ABOUT?

WHAT DO YOU WANT TO ACCOMPLISH AS A LEADER?

#### **#1 TAP INTO YOUR HEAD AND HEART AS A LEADER**



Reflect and answer these questions in detail... What are you most passionate about? What have you enjoyed the most? Today how do you define success? How do you show up? What gives your life and work meaning? *In your Workbook...* 

Answer these questions in your Networking Circle!

## **CHECK-IN**

So far, what's your #1 insight?

Tap into your head and heart as a leader.

*Comment in the chat...* 

or

Write it down for yourself...



"Be **COURAGEOUS**. You cannot **discover** new oceans **unless** you have the courage to lose sight of the shore." André Guide

#### ESTABLISH YOUR LEADERSHIP VISION AND EXECUTE YOUR '24 PLAN

**#2 UNDERSTAND YOUR STRENGTHS, OPPORTUNITIES, AND THREATS** 





#### **LET'S DO A SWOT ANALYSIS**

What are your **S**trengths as a leader?

What are your Weaknesses as a leader?

What are your **O**pportunities as a leader in your role?

What are your Threats as a leader in your role?

Answer these questions in your Networking Circle!

### **IN YOUR ACTION PLAN, ALWAYS...**



## **CHECK-IN**

So far, what's your #1 insight?

Understand your strengths, opportunities, and threats

*Comment in the chat...* 

or

Write it down for yourself...



#### ESTABLISH YOUR LEADERSHIP VISION AND EXECUTE YOUR '24 PLAN

**#3 EXECUTE YOUR 12-MONTH ACTION PLAN** 



### WHY ARE 'MEANINGFUL' GOALS IMPORTANT



Your time, energy, effort is limited!

Meaningful goals help you focus.

Goals can be challenging to achieve.

When faced with obstacles, you need fuel to keep going—meaningful goals give you the fuel...

If you don't know WHY a goal matters, remove it.

Prioritize your efforts on those with a BIG WHY!

#### HOW DO YOU CREATE 'MEANINGFUL' GOALS?

Imagine... you and I are meeting 12 months from now, and you've had a wildly successful year, the best of your career yet..

- □ What happened?
- □ Speak in the 'past' tense as if you already did this.
- Get detailed...What happened at work, personally?
- Create your list!

In your Workbook



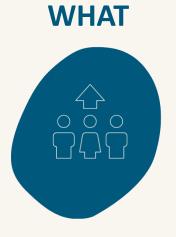


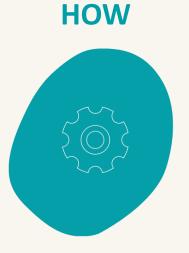
### **IDENTIFY YOUR TOP 4 GOALS IN '24**

- 1. Create your detailed list of desired outcomes from this visualization.
  - Start with your leadership skills and behaviors, impact, and team contributions.
  - Consider multiple areas of life: career, finances, health & wellbeing, family, relationships, fun & recreation, spirituality, community, etc.
- 2. From your list, which would bring you the most joy and move the needle in your life? Choose the top 4!
- 3. From those, Why is each important to you? (your fuel!)

Do this exercise with your Networking Circle!

### **EXECUTE YOUR 12-MONTH ACTION PLAN**





Goals 1, 2, 3, 4

Focus on the "outcomes" you desire most

Why is it meaningful?

How will you get it done/ approach it?

What needs to happen to achieve it?

#### By when will you do it?

**WHEN** 

Be realistic, don't underestimate what's required

#### WHO



Who can help you?

What resources are available?

What organization?

## EXECUTE YOUR 12-MONTH ACTION PLAN (EXAMPLE)

Desired Outcome "Goal"		Why it matters "Fuel"		How will I do it? "Activities"		When will I do it? "Timeframe"		Resources Available "Who"	
1.	Build a strong personal brand to grow and advance	<ul> <li>Confidence</li> <li>Lead and support my team</li> <li>More impact</li> <li>Get support from allies</li> </ul>	•	Do a SWOT about my brand Practice presenting Join Toastmasters Share insights on LinkedIn	•	5/23/24 learn how Start implementing in '24 Find and join a Toastmasters by 4/30/24	•	Get coaching with Rising Stars Ask manager for speaking opportunities Research local Toastmasters	
2.	Nail down my elevator pitch (E.P.)	<ul> <li>Confidence building my network</li> <li>Advocate for myself</li> </ul>	•	Craft and practice my E.P. Use it and tweak it	•	Craft it by 5/24 June – Dec. practice using it	•	Peers in Networking Circles My executive coach	

Template in your Workbook

# **"WHAT GETS IN THE WAY?"**





#### CHALLENGES...

Not enough time!

Lack of support at work/home

Not asking for help

Lack of motivation, structure, discipline

Fear of...

**Others?** 

*Comment in the chat or write it down for yourself...* 

#### WOMEN IN FINANCIAL MARKETS' YOU ARE NOT ALONE ANYMORE!



#### **YOUR RESOURCES!**

**Rising Star Peers & Executive Coach** 

FREE eBooks - Your gift from WIFM

Workbook exercises

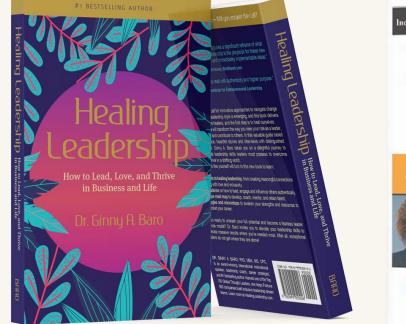
Training videos, PDF presentations

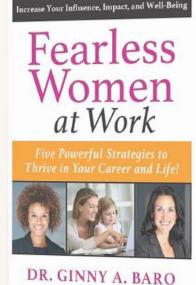
BONUS: 21 leadership qualities & skills leaders need today

Free Assessments (MBTI, DiSC, High 5 Test)

And more...

ExecutiveBound.com/wifm24











#### **TAKE ACTION!**



- 1 Start using these tools, starting today!
- 2 Lean into your Networking Circle to complete exercises, mentor, and support each other.
- 3
- Be patient, trust yourself and the "process" of learning
- Engage Don't be "wallpaper"

#### OUR JOURNEY IS COMPLETE: ESTABLISH YOUR LEADERSHIP VISION AND EXECUTE YOUR '24 PLAN

- Tap into your head and heart as a leader
- Understand your strengths, opportunities, and threats
- ✓ Execute your 12-month action plan
- ✓ Learn from each other!



## "A LEADER'S JOB IS TO FIGURE OUT WHAT THE NEXT RIGHT THING IS AND THEN DO IT."

**BRENÉ BROWN** 

## **"THE HIDING UNDER THE BED FEELING"**

#### IS GONE...

SET YOUR LEADERSHIP VISION, TAKE ONE STEP AT A TIME, TRUST THE PROCESS



#### THANK YOU Let's connect

Dr. Ginny A. Baro

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## APPENDIX

**21 QUALITIES** LEADERS MUST **POSSESS TO** THRIVE TODAY\*

Are these the most impactful leadership qualities to have today? Watch the videos and decide for yourself from your Private Resources page: <u>http://www.ExecutiveBound.com/wifm24</u>

- 1. Communicates effectively, including listening
- 2. Empathic and emotionally intelligent
- 3. Values and empowers the team
- 4. Sets the vision
- 5. Flexibility
- 6. Transparency
- 7. Manages change and transformation
- 8. Builds trust
- 9. Authenticity
- 10. Values diversity and inclusion

- 11. Positivity
- 12. Resiliency
- 13. Builds relationships
- 14. Creative/resourceful
- 15. Provides feedback
- 16. Practices self-care
- 17. Vulnerability
- 18. Takes risks
- 19. Proactive
- 20. Clear values
- 21. Commitment

\* Baro, G. (2021). Healing Leadership: How to Lead, Love, and Thrive in Business and Life



#### DR. GINNY A. BARO

**Dr. Ginny A. Baro, Ph.D., MBA, MS, CPC, CEO** at ExecutiveBound.com, immigrated to the U.S. at age 14 with nothing more than a dream. Named a Top 100 Global Thought Leader, today, she is an award-winning transformational speaker, leadership coach, career strategist, and author who has transformed the lives of thousands of leaders and executives around the world. With over 25 years of experience in financial services and technology, Dr. Baro brings a wealth of knowledge and expertise to her coaching, consulting, books, and speaking engagements.

Dr. Baro's expertise in leadership development has been recognized by Fortune 500 companies and partners, including McKinsey &- Company, Verizon, Merck, Pfizer, and WIFM, where she has been invited to speak numerous times on the topic of leadership. She has been featured on Univision, ABC, NBC, Yahoo Finance, New York Business Journal, and Latinas in Business Magazine, among others.

She is the author of two #1 best-selling books: <u>Fearless Women at Work: Five Powerful</u> <u>Strategies to Thrive in Your Career and Life!</u> and <u>Healing Leadership: How to Lead, Love,</u> <u>and Thrive in Business and Life</u>. Her books have been praised for their practical advice and actionable strategies, which have helped readers advance in their careers.

Her expertise, passion, and commitment to helping leaders and women make her an invaluable resource to any organization looking to unlock the full potential of their talent and achieve success in their business. To learn more, please visit <u>ExecutiveBound.com</u>.

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